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               MEETING OF THE GOVERNING BOARD
 2
              OF THE CHICAGO DEVELOPMENT FUND
              NEW MARKETS TAX CREDITS PROGRAM
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                             City Hall, Room 1000
                             121 North LaSalle Street
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                             Chicago, Illinois
11
                             Thursday, December 19, 2013
                             10:00 a.m.
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    PRESENT:
15
   Andrew Mooney, Chairman
16 Alex Holt
   Lois Scott
17
   Carrie Austin
   Tom Tunney
18 Rafael Leon
   Aarti Kotak
19 Mitch Holzrichter
   Tony Smith
20 James Simmons
   Tracy Sanchez
21 Scott Fehlan
   Gerald Alder
22 Kant Desai
23
   Reported by: Donna M. Urlaub
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Page 2 Page 4 CHAIRMAN MOONEY: I'll convene the meeting. 1 status of previously approved projects. So here's our kind of breakdown of 2 We'll go around the room and make sure for the 2 3 record we know who's here. 3 projects that CDF has closed on to date, including 4 Andy Mooney, president of CDF. 4 the 2013 activity here. MS. HOLT: Alex Holt. 5 So four projects closed in 2013, 5 6 so about a typical year of activity for CDF. 6 MS. SCOTT: Lois Scott, on the board. MR. LEON: Rafael Leon representing the 7 7 Just a recap of the most recent 8 Advisory Board. 8 activity. The 2013 deals, Shops and Lofts @ 47 9 closed back in February. That was CDF's first 9 MR. SMITH: Tony Smith with S.B. Friedman & 10 grocery deal mixed use project at 47th and Cottage 10 Company. 11 Grove, with mixed income housing upstairs. MS. KOTAK: Aarti Kotak, vice president and 11 12 secretary-treasurer of CDF. 12 The ACE, or Affordable Community 13 MR. FEHLAN: Scott Fehlan from the City of 13 Energy project --14 Chicago Law Department. CHAIRMAN MOONEY: I should say that that 14 15 MR. SIMMONS: James Simmons from S.B. 15 project is well under construction at this point. 16 Friedman. MR. SMITH: Good point, yes. And I think MS. SANCHEZ: Tracy Sanchez, HED. 17 it's supposed to open the third quarter of next 17 18 MR. HOLZRICHTER: Mitch Holzrichter with 18 vear. 19 Mayer Brown. 19 Affordable Community Energy, or ACE, MR. ALDER: Gerry Alder. 20 is a series of retrofits of existing aging rental 20 21 MR. DESAI: Kant Desai. 21 housing buildings, all of them affordable, and all 22 ALDERMAN AUSTIN: Good morning. 22 of them within Hispanic Development Corporation's 23 CHAIRMAN MOONEY: Alderman Austin. All 23 portfolio. 24 right. Good. Now we have a quorum. Let us 24 So this project is -- it closed in Page 5 Page 3 1 proceed. 1 September and construction is under way. They have 2 This should be a relatively short 2 about five of the eleven properties retrofitted so 3 meeting. Two items on the agenda. 3 far. 4 One is an update on where 4 And, actually, this project was 5 projects are, and then we do have one project for 5 mentioned by Shaun Donovan at the Greenbuild 6 consideration. 6 conference as a specific innovation in affordable 7 housing, and he commended ACE for getting the deal 7 So, Tony, I'll turn it over to you. 8 closed with New Markets Tax Credit financing. So a 8 MR. SMITH: Do you want to do the minutes 9 approval from the last meeting first? 9 good plug there. 10 CHAIRMAN MOONEY: Oh, yes. We have had an 10 And then Near North Health Service 11 opportunity to take a look at the minutes of the 11 Corporation's new clinic at North and Kostner, 12 September 5th meeting. 12 which closed also in September. 13 Is there a motion to approve? 13 And then the most recent closing, 14 ALDERMAN AUSTIN: So moved. 14 Breakthrough Urban Ministries Family-Plex and 15 CHAIRMAN MOONEY: Second? 15 Joshua Center Rehab. So two buildings; one new MS. SCOTT: Second. 16 construction, one rehab, in the East Garfield Park 16 17 CHAIRMAN MOONEY: It's been moved and 17 neighborhood. Financing closed in November and 18 construction has begun. So they did manage to get 18 seconded. 19 dirt moving before too much of a frost set in on 19 All in favor, say aye. (Chorus of ayes.) 20 the ground. So hopefully construction will be on 20 21 Thank you. 21 schedule. 22 Now Tony, please. Status. 22 So this is a breakdown in terms of 23 MR. SMITH: Sure. So just a quick status 23 construction status. All but four of the projects 24 update on activities since the last meeting and the 24 are substantially complete and operational.

Page 6 So Chicago Family Health Center had 2 a ribbon cutting on October 1st in conjunction with 3 the open enrollment date for the Affordable Care 4 Act. Near North Health Service 5 6 Corporation had an event in November. And still under construction are the 7 8 Leslie Shankman Hyde Park Day project at 63rd and 9 Ingleside. That's supposed to open late first 10 quarter of 2014. Shops and Lofts, at least the 11 12 grocery component, third quarter of 2014. 13 ACE Solar I believe is going to be 14 second quarter of 2014, when they're substantially 15 complete with their building retrofits. 16 And then Breakthrough Urban 17 Ministries is just beginning construction, with 18 roughly a year to go as far as further construction 19 activity. 20 In terms of job creation for these 21 projects, so we tracked the initial projection from 22 the borrower, and then real time projections each 23 year as they complete the facility and occupy it. 24 So what you're seeing here, the blue

Page 8 1 September 17th, a day ahead of the deadline. The 2 anticipated award timing is still in flux, the CDFI 3 fund is being somewhat cagey, but the rumors keep 4 coming out and keep focusing on sort of the May 5 time frame, although recently I heard June also 6 mentioned, so --7 MS. KOTAK: One quick P.S. on that. We've 8 been working closely with the City's D.C. office to 9 make sure that they're aware of all the closings 10 and the events coming up. 11 We're trying to engage with folks 12 from Treasury to get them out for a site visit, 13 that as they're looking at the application or 14 they've got other folks looking at the application, 15 that they're reminded of sort of what we do and 16 seeing it on the ground. 17 D.C. has been leading that effort. 18 It was a little bit changed by the fact that the 19 CDFI lead is retiring. So Donna Gambrell is 20 actually retiring, and they haven't I think yet 21 picked her replacement. So they're very much on

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1 columns, are actual job creation reported as of 2 year end 2012. The red are the projected full 3 stabilized job creation for that particular 4 borrower. 5 So you see here that many of CDF's 6 older deals have reached stabilization or close to 7 it. A couple of them have a few more jobs that 8 they think they'll create as they reach the full 9 scale operations in the facility. And then the 10 newer deals that closed too late to have a complete 11 open facility by year end 2012 are off to the right 12 here, and so we'll be measuring those actual job 13 impacts for the facilities that are open early in 14 calendar year 2014. 15 So as far as activity since the last 16 board meeting, financing closed for three of the

17 projects I just mentioned. That was ACE Solar 18 on September 10th, Near North Health Service 19 Corporation on September 12th, and Breakthrough 20 Urban Ministries, there was a qualified equity 21 investment on September 13th, and then a full 22 closing deployment of that equity on November 13th. 23 CDF also submitted its New Markets 24 allocation application to the CDFI fund on

1 we -- as part of the application, one of the things 2 we highlighted, and you've seen it in the closings 3 that are referenced, was the leverage that we 4 engage in between CDF and city resources. 5 So Breakthrough Urban Ministries and 6 Shops and Lofts are both examples in which there 7 weren't only New Market Tax Credits, but there were 8 also TIF, and I think on Shops and Lofts -- were MS. SANCHEZ: Yes.

22 top of the lobbying effort and that, so we've been

The other P.S. that I'd add is that

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23 coordinating very closely with them.

9 there also tax credits on that? 10 MS. KOTAK: So we've engaged in a number of 11 12 the bureaus within the department. 13 MR. SMITH: Great points. Thank you. 14 This will be a very competitive 15 application round. 310 total applications

16 submitted. We don't yet know how many awards, but 17 probably something in the 80 to 90 range would be 18 typical. So that places it at the -- among the

19 most competitive rounds in the history of the

20 program. 21

As part of CDF's strategy to be 22 maximally competitive for this round, CDF did do a 23 prefunding of \$5 million of New Markets allocation 24 on September 17th, so almost exhausting its current

Page 10 1 stock of tax credits, as part of an effort to 1 on that Choice Neighborhoods grant, and there are 2 demonstrate to Treasury that we're out, we need 2 a number of partner organizations around the 3 more to continue the great things that CDF's been 3 neighborhood, including the Woodlawn Children's 4 doing. 4 Promise Community, the Woodlawn Public Safety 5 This chart shows the deployment flow 5 Alliance, and others. 6 of the allocation. So to date -- I'm sorry. So to 6 But basically this is a 7 date, \$232 million of allocation has been deployed, 7 transformation of a very troubled large Section 8 8 including that \$5 million prefunding. \$6 million 8 housing development called Grove Park, replacing 9 is unclosed as of today. 9 it with mixed income and more contemporary design 10 And that's it as far as the status 10 facilities, housing, and then also a complementary 11 update. mix of commercial and community facilities. 12 CHAIRMAN MOONEY: Thank you. 12 And so this is part of POAH's plan, 13 Any questions? 13 basically, to have organizations like METROsquash 14 (No response.) 14 integrated into that fabric. 15 Alderman, any questions? 15 And so POAH is strongly encouraging 16 ALDERMAN AUSTIN: No. 16 this to happen. They're actually ground leasing 17 CHAIRMAN MOONEY: Then we do have one item 17 the site for METROsquash for a dollar with a 99-18 for consideration on transactions. 18 year term. 19 19 Tony. Here's where it's located, the MR. SMITH: So this would be the proposed use 20 20 southwest corner of 61st and Cottage Grove. And 21 of that \$5 million prefunding with JPMorgan Chase, 21 this area here along Cottage Grove is kind of the 22 and that is the METROsquash Academic and Squash 22 extent of the POAH efforts. Here you see some of 23 Center, which would be a new construction community 23 the existing Grove Park housing units still here, 24 facility located at the southwest corner of 61st 24 and then some of the newer redeveloped units down Page 11 1 and Cottage Grove in the Woodlawn community area. 2 So METROsquash is a not-for-profit 2 station. 3 organization that was established in 2005. Its 3 4 mission is to enhance college readiness and college 5 access for disadvantaged students in Chicago, and 6 they do so with kind of a unique twist that

1 here closer to the 63rd and Cottage Green Line I should also mention over here, 4 at 63rd and Ingleside, is the site of the Leslie 5 Shankman Orthogenic School. So this would be CDF's 6 second transaction in Woodlawn, really starting to 7 enhance the redevelopment efforts in this area. 8 As you can see, there's a ton of vacancy along 9 63rd Street and scattered among the neighborhoods 10 here, and so this is really trying to catalyze 11 something holistic here in Woodlawn. 12 MS. SCOTT: What's the structure for 13 repayment? 14 MR. SMITH: So this would be a very 15 sustainable financing structure for METROsquash. 16 They've done a lot of capital campaign work so far. 17 And so the only kind of true what I call economic 18 debt in the structure would be a potentially bridge 19 Ioan from BMO Harris Bank for pledges that they 20 have in hand that haven't funded yet. So I would 21 say no kind of true term debt for METROsquash. 22 Our loans, CDF loans would be

23 provided technically as term loans, but they're

24 formatted to have a nominal interest rate and to be

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7 incorporates athletics and academics. So this would be a new 19,300 square 8 9 foot facility that would have squash courts as well 10 as classrooms and METROsquash's administrative 11 space. So their whole function would be moved off 12 of the U of C campus, where they currently occupy 13 inadequate older space on a rented basis, and this 14 would be an owned facility that would be their 15 permanent home. 16 Projected closing time frame, it's actually fairly ready to go in terms of --17 18 CHAIRMAN MOONEY: Tony, excuse me. We should 19 mention that it's part of a larger development. MR. SMITH: Yes, definitely. It's part of 20 21 the Choice Neighborhoods Initiative grant funded 22 effort in Woodlawn. That's POAH, Preservation of 23 Affordable Housing, Inc. is the lead nonprofit.

24 The City has been heavily collaborating with POAH

Page 14

1 forgiven at the end of year 7. So it's at a true 2 debt load that METROsquash would have ongoing.

MS. SCOTT: Have we done a transaction that 3 4 way?

5 MR. SMITH: Yeah, we've done a couple --

6 MS. SCOTT: With the expectation of debt 7 would be forgiven?

8 MR. SMITH: Yeah, that's CDF's standard 9 format. It's sort of a gap financing tool that's

10 formatted as a loan. At the end of seven years --

11 there's a put call agreement that's entered into up

12 front that the investor has the option to put their

13 interest in the deal to the project sponsor. And

14 they anticipate they will do that. And that's the

15 premise under which everybody gets into these 16 transactions.

So more background on METROsquash 17 18 itself. As I mentioned, they're a 501(c)(3) that

19 dates back to 2005. They chose the sport of squash

20 because it's sort of a sport that has very few

21 preconceived notions about it among the youth that

22 they're targeting to serve.

23 It's also a good excuse to get

24 people onto college campuses and get them

Page 16 1 average of 39 percent. So impressive results from

2 that sister program.

3 Chicago's program is too new to have 4 that kind of track record yet, but their first

5 graduating class entered college this year. It was

6 eight students. Seven out of the eight were first

7 generation college attendees. And so they'll be --

8 we'll be tracking that over time, assuming that

9 this transaction is approved and closes.

10 So as far as the kind of financial 11 profile of METROsquash, fairly small organization;

12 about three quarters of a million dollars a year

13 operating revenue and operating expense.

14 This capital campaign will be a

15 total of \$6 1/2 million in addition to the net

16 benefit of the New Markets financing. So roughly

17 one and a half of that would be an endowment to

18 make sure that they're sustainable over the long

19 term.

20 This facility is also going to give

21 them some new revenue opportunities. They do a lot

22 of fundraising around squash tournaments, and

23 having high quality squash courts in their own

24 facility means they don't have to rent venue space.

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1 familiarized with that environment.

2 And it's a health and wellness

3 component as well. So it's kind of blending --

4 squash is kind of the hook to get students in, with

5 substantial academic enrichment, basically designed

6 to get students ready for college, get them placed

7 into their most ideal high schools around Chicago,

8 assist them in obtaining financial aid, and when 9 they do get into college, making sure that they're

10 prepared to actually stay there and complete their

11 college education rather than having attrition 12 while they're in school.

ALDERMAN AUSTIN: Do they assist them with 13 14 any financing?

MR. SMITH: They don't directly give grants 15

16 to students, but they do a lot of technical

17 assistance in terms of applying for financial aid,

18 mainly grants, and their objective is to make sure

19 students enter college with a sustainable amount of

20 student debt, as little as possible.

The Boston program is much older and 21

22 has reported that two-thirds of their students 23 actually complete four-year college within four

24 years, as compared to the national background

1 They also would have the ability to rent out their

2 squash courts during slack times when they're not

3 using it for student programs. So U of C, the U of

4 C Lab School, might take advantage of that to

5 generate a little program revenue for METROsquash. I think I kind of covered the gist 6

7 of this, but basically the focus on educational

8 attainment. They provide enrichment at least three

9 days a week after school for at least two hours. 10 So it's a very intensive program, it creates a lot

11 of camaraderie among the students, and it's really,

12 as I said, about getting into college in a

13 sustainable way so that they are as positioned as

14 they can be to finish college.

15 The new facility will allow

16 METROsquash to roughly double its capacity over the

17 next two to three years. Not a huge job creating

project, it's really more about the services to low

19 income student population.

20 Projected that it will serve

21 300 students a year at full operation.

22 And then we covered the kind of

23 integration with the POAH broader redevelopment

24 plan associated with Grove Park and the Choice

2 7 19

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1 Neighborhoods Initiative in that area.

They do anticipate -- METROsquash 3 anticipates more partnership with Woodlawn area 4 schools as part of that as well. So much of that 5 expansion is anticipated to come from nearby middle 6 schools and high schools.

As far as the, kind of the economics 8 of the transaction, so not only would JPMorgan 9 Chase be the investor through their prefunded 10 qualified equity investment in CDF for \$5 million 11 out of the total transaction, they would also put 12 in a million and a half of their own tax credit 13 allocation. So \$6 1/2 million total transaction. 14 which yields about a million and a half in net 15 subsidy to METROsquash, and allows them to start 16 construction much sooner than they would have 17 otherwise and be more financially sustainable in 18 the new facility.

I did mention BMO Harris has 20 provided a terms sheet to bridge the unfunded 21 portions of their capital campaign where there's 22 deferred contributions over time. METROsquash will 23 probably use at least a portion of that bridge loan 24 to make the deal balance financially at closing.

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1 in the neighborhood, engaging them with other

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2 activities, you know, after the school hours, to

3 make sure that there's productive ways to spend

4 their time.

5 There will be a specific safety plan 6 created for METROsquash's facility. Rudy Nimocks, 7 who is a former --

CHAIRMAN MOONEY: Alderman Tunney is joining 8

9 us. We thought you were on a plane.

ALDERMAN TUNNEY: I was. The planes do land. 11 Efficiently.

12 CHAIRMAN MOONEY: Good to have you.

13 MR. SMITH: Rudy Nimocks, former head of the

14 U of C police force, and Chicago Police Department

15 veteran, is on the board of METROsquash, and he's

16 designing the security plan for the facility. He's

17 also a board member on the Woodlawn Public Safety

18 Alliance.

19 And so the new facility is also only 20 a block from the U of C police headquarters, and

21 it's within the U of C policing boundary.

22 And then POAH further commented 23 that through their redevelopment of the troubled

24 Section 8 units along Cottage Grove, a lot of the

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1 And I think that's really all I have 2 on the transaction.

CHAIRMAN MOONEY: Thank you. 3

Rafael, the advisory group looked at 4 5 the project the other day. Any comments?

MR. LEON: Yes, we did, and they were okay.

7 There were two issues that were 8 raised about the organization, the strength of the

9 organization. And Tony sent an e-mail explaining

10 who was on the board so the board feels comfortable.

11 The other issue that Reverend

12 Tolliver raised was the gang activity and how they 13 plan to get the students to this facility.

14 And you can explain what the

15 resolution of that was.

MR. SMITH: Sure. So we consulted with 16

17 METROsquash and with POAH to get more context on

18 the kind of public safety issues in the area.

19 So as part of the Grove Park

20 redevelopment, POAH has really engaged on public

21 safety issues in the broader neighborhood, helping 22 to grow the Woodlawn Public Safety Alliance, which

23 is doing block level community organizing around

24 public safety, and is also targeting at-risk youth

1 gang territory issues that were initially there

2 several years ago have been mitigated already.

3 There's an effort to kind of disperse the

4 concentrated low -- the poverty from that facility

5 into the broader neighborhood, and provide more

6 services and better community design so there's 7 more kind of safe spaces.

ALDERMAN AUSTIN: But even though that they 8

9 have, U of C have their own security and they're 10 close to there, have they solicited any other

11 security firms?

12 MR. SMITH: I don't know if they're --

13 they've probably brought some level of on site

14 security additionally. That's part of the security

15 plan that they are developing. I don't believe 16 they have made a final decision on that yet.

ALDERMAN AUSTIN: Okay. 17

18 MR. LEON: So those were the only two

19 concerns that were raised.

20 MS. SCOTT: How many students do they serve

21 in a year, ballpark?

22 MR. SMITH: They will serve 300 at full 23 capacity. They serve about -- 170 now?

24

MR. SIMMONS: 150.

Page 22 Page 24 1 MR. SMITH: 150 right now. MR. SMITH: Yes. CDF has a stable of 1 2 ALDERMAN AUSTIN: See, and that was my 2 prospective projects that look like they're going 3 concern. As they grow the number of students, one 3 to be ready sometime during 2014. The amount of 4 law enforcement wouldn't be able to handle all of 4 current credits is very limited. But, you know, 5 that and their own facility. So I would like to 5 hopefully an award will come in May or June, and 6 know if they have additional solicitation for 6 the timing of many of those projects would coincide 7 others. 7 with the future allocation that we're all keeping 8 And the reason why I ask, because 8 our fingers crossed for. 9 most of the time when we create a TIF district, we 9 ALDERMAN AUSTIN: Okay. Very good. Thank 10 also create an SSA. So I'm wondering will they be 10 you. 11 creating something similar to that. 11 MR. LEON: And just for your information, MR. SMITH: Okay. So the question is will 12 four new members were appointed to the Advisory 13 METROsquash actually have on site security presence 13 Board, and they are -- I just met them two days 14 during their open hours. Okay. We can provide 14 ago, so I don't remember all the names. 15 that as a followup item. 15 MR. SMITH: Bernita Johnson-Gabriel from 16 CHAIRMAN MOONEY: Good question. 16 QCDC. Carlos Nelson --17 Other questions? ALDERMAN AUSTIN: I thought his name was 17 18 (No response.) 18 Nelson Carlos. Or comments? MR. LEON: No, Carlos Nelson. 19 19 Well, even though Alderman Tunney MS. KOTAK: From Auburn Gresham. 20 20 21 has just joined us, I will still entertain a motion 21 MR. LEON: Craig Chico. 22 to move ahead with this. 22 CHAIRMAN MOONEY: Craig Chico, Back of the 23 MS. HOLT: Motion. 23 Yards. ALDERMAN TUNNEY: Second. 24 24 MR. SMITH: And Chet Jackson from, I think Page 25 Page 23 1 CHAIRMAN MOONEY: Seconded. 1 it's West Humboldt Park Community Council. 2 All those in favor, say aye. 2 CHAIRMAN MOONEY: Those are good people. ALDERMAN TUNNEY: Well, since I'm a former 3 3 Okay. Well, I wish everyone happy 4 squash player, Cornell, I'd be interested to see 4 holidays, safe holidays. 5 the interest and the supervision. 5 Is there a motion to adjourn? 6 ALDERMAN AUSTIN: I will too. 6 ALDERMAN AUSTIN: Move to adjourn. 7 CHAIRMAN MOONEY: This actually came to my 7 MS. SCOTT: Second. 8 door when I was at LISC back in 2003 or '4, 8 CHAIRMAN MOONEY: All in favor, say aye. 9 and Jonathan Fanton was still at the MacArthur 9 (Chorus of ayes.) 10 Foundation. He was one of the prime movers. 10 CHAIRMAN MOONEY: Thanks to the staff. 11 He was a big squash player. And I had become 11 Excellent work. 12 associated with this group, and he and a number of 12 (The meeting of the Governing 13 others, I think in the training world, actually, 13 Board was adjourned at 14 who were squash players, helped pull the 14 10:34 a.m.) 15 organization, and have been highly supportive ever 15 16 since. 16 ALDERMAN TUNNEY: And that would merge with 17 17 18 the handball players at Rainbow Beach. 18 19 CHAIRMAN MOONEY: All right. I think that's 19 20 all we have. 20 21 ALDERMAN AUSTIN: I have one question. 21 22 CHAIRMAN MOONEY: Go ahead. 22 ALDERMAN AUSTIN: Do we have any other 23 23 24 applicants in the queue besides these? 24

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 1 STATE OF ILLINOIS )
                            ) ss:
 2 COUNTY OF Dupage
                          )
            I, Donna M. Urlaub, do hereby certify that
    I reported in shorthand the proceedings of said
    hearing as appears from my stenographic notes so
    taken and transcribed under my direction.
           IN WITNESS WHEREOF, I have hereunto set my
    hand and affixed my seal of office at Chicago,
 9
    Illinois, this 3rd day of January 2014.
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                 Illinois CSR No. 084-000993
                  Notary Public, DuPage County, Illinois
                  My commission expires January 5, 2014
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1 Errata Sheet
3 NAME OF CASE: MEETING OF THE GOVERNING BOARD OF THE CHICAGO DEVELOPMENT FUND NEW MARKET TAX CREDITS PROGRAM
4 DATE OF DEPOSITION: 12/19/2013
5 NAME OF WITNESS: Meeting
6 Reason Codes:
      1. To clarify the record.
      2. To conform to the facts.
      3. To correct transcription errors.
10 Page ____ Line ____ Reason ____
11 From _____ to ____
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